



# 2023 ANNUAL REPORT



odyssea

# Table of CONTENTS

**CHAPTER 1**  
2023 Overview

**CHAPTER 2**  
Our Programs

**CHAPTER 3**  
National Projects

**CHAPTER 4**  
International Projects

**CHAPTER 5**  
Next steps

**CHAPTER 6**  
Finances

# CHAPTER 1

## 2023 Overview



Our mission is to bridge global and local resources, innovation, vocational education, participatory development and entrepreneurship, with and for excluded communities.



Odyssea is a non-profit organization that supports young vulnerable people to have access to employment opportunities in society.

We provide tailored vocational and life-skills training combined with employability services that bridge young people with the world of work and empower them to realize their full potential.

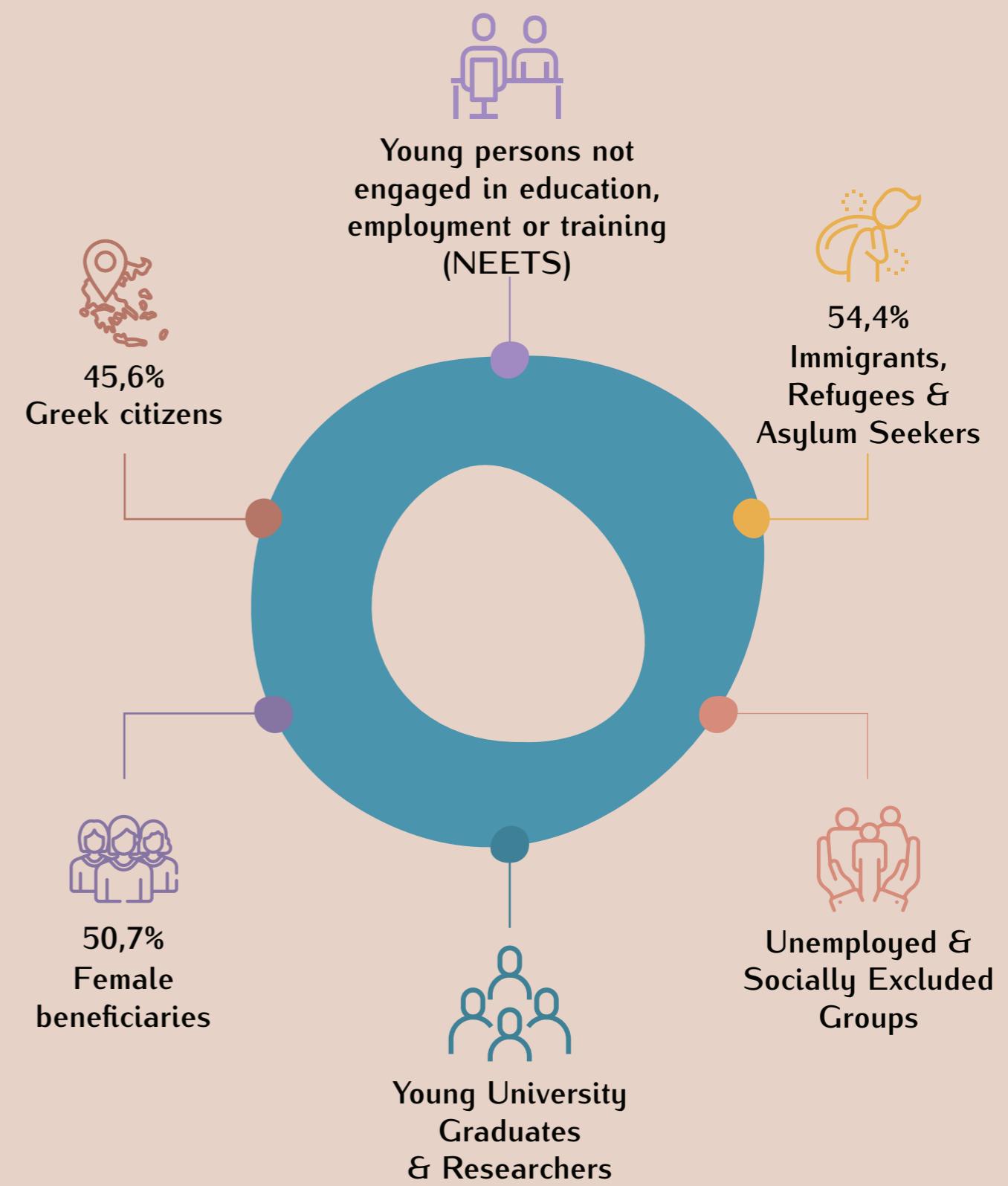
Our vision is to build a world where all young people thrive by realizing their full potential.

Our mission is to ensure that young people have equal opportunities in society by harnessing the power of knowledge for employment and personal development.

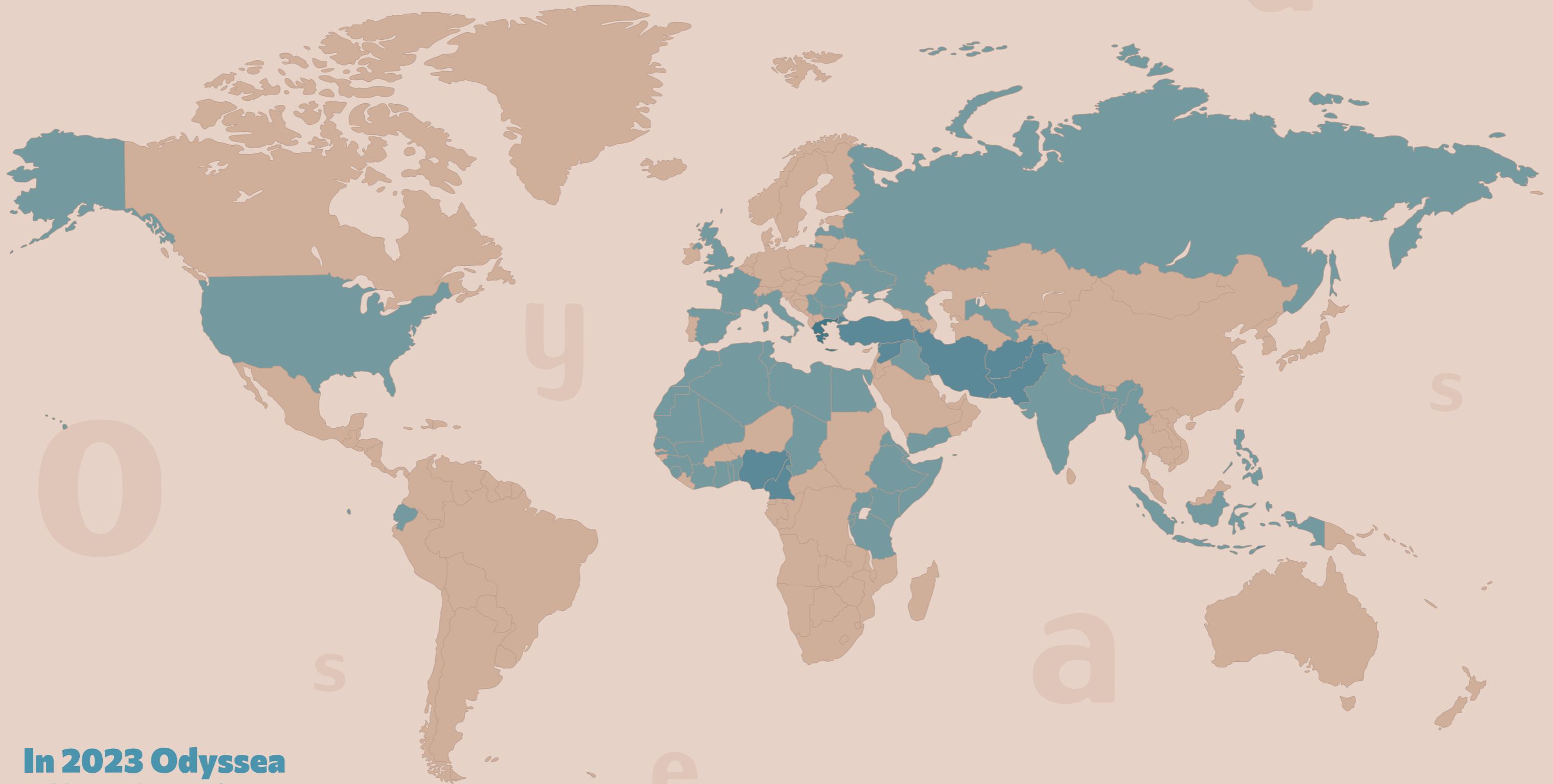
# Beneficiaries



## EMPOWERING YOUTH TO REACH THEIR FULL POTENTIAL



# WHERE DO OUR BENEFICIARIES COME FROM?



In 2023 Odyssea offered services to 3060 beneficiaries from 47 different countries.

64%  
aged 18-34

42%  
female beneficiaries

# Key Accomplishments

**ODYSSEA SUCCESSFULLY IMPLEMENTED AN ASTONISHING NEW NUMBER OF PROJECTS**

**80%**

Program  
Renewal

**30%**

Program  
funding growth

**18**

Programs  
implemented



## Thessaly Power

In response to the extreme weather events in Thessaly, Greece and the massive flooding that followed, Odyssea joined forces with the Cube Athens to equip communities with the means to relieve their immediate needs for energy.

**ODYSSEA'S BUILDING IS POWERED BY PV PANELS, MAKING IT SUPER GREEN**

**12kw**

PV Panel

**6,6 ton**

CO2em saved

**17000 kwh**

Year savings



## Odyssea at Delphi Economic Forum

We were honoured to be part of a panel focused on “Youth empowerment through inclusive education, skill building and employability”. During the discussion, Odyssea’s CEO, Jai Mexis, spoke about our innovative integration model.

## Tailor made course

Odyssea and Eneres CPM joined forces to design a training course for solar panel installation workers. The course was so successful, that 9/10 participants were hired by the company.



## Talent day

Odyssea organised “Talent day”, a job fair where our beneficiaries had the opportunity to connect with our company partners, attend workshops and secure job positions



**10**

Participants

**14**

Job offers

**9**

Hired

**22**

Matched

**125**

Participants

**437**

Interviews

**>50**

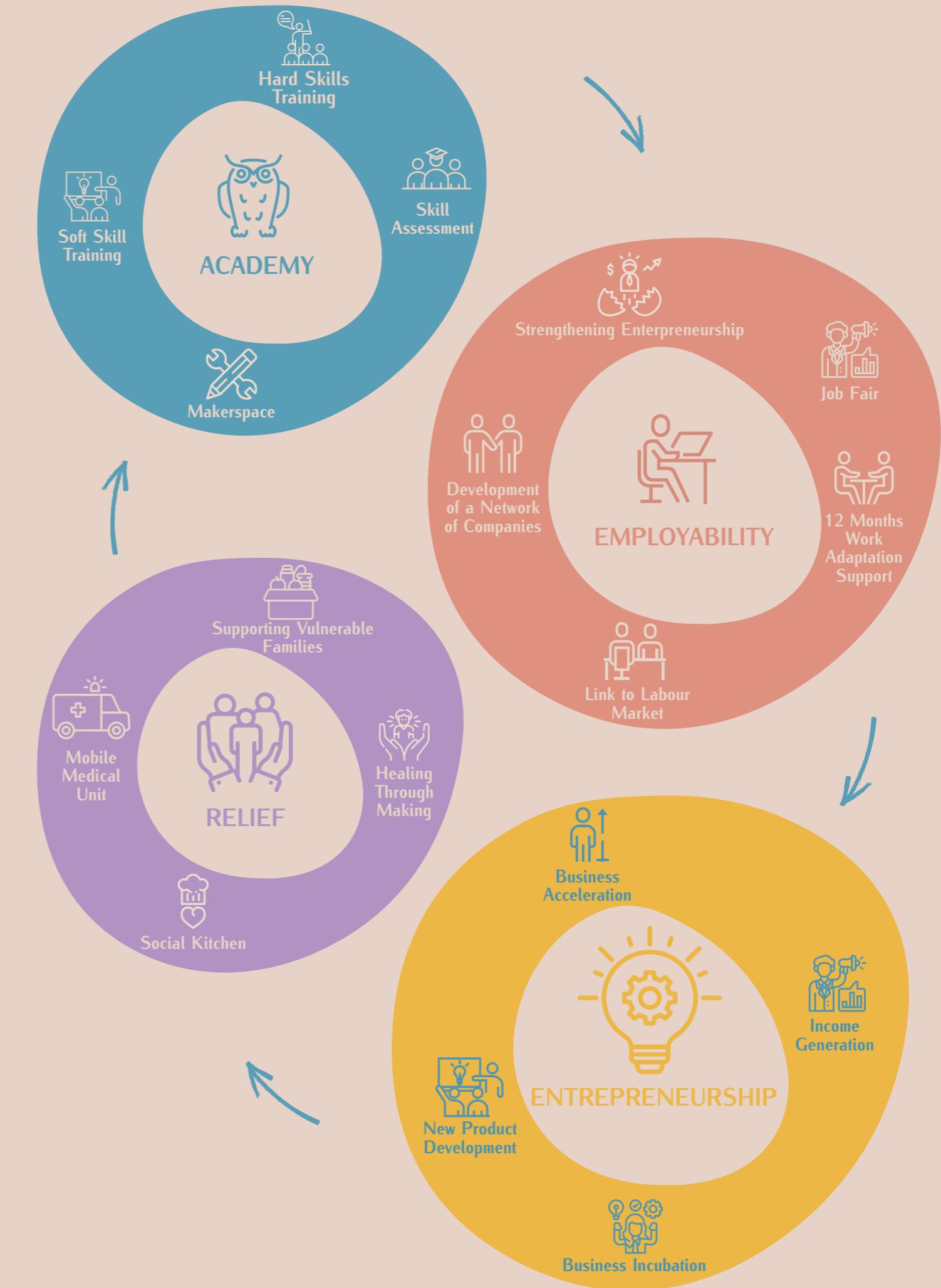
Hired

**6**

Workshops

# CHAPTER 2

## Our Programs



# Academy



## Goals achieved 2023

**422**

Participants  
in vocational  
training courses

**1880**

Hours of training

**92**

Participants  
in introductory  
courses

**42%**

Graduates  
secured  
employment

## HARD SKILLS TRAINING SOFT SKILLS TRAINING

**705**

Participants in  
soft skills training

**87%**

Overall  
beneficiaries  
satisfaction rate

# Employability



**935**

Beneficiaries received employability services

Occupations that our beneficiaries found in 2023.



The occupation list follows the International Standard Classification of Occupations (ISCO-08)

**1085**

Beneficiaries were matched to jobs

**285**

Beneficiaries were hired

**78**

Companies were added to our network

# Entrepreneurship

40

People participated in the Blue & Circular Economy Hackathon



2

Aspiring entrepreneurs received money prizes

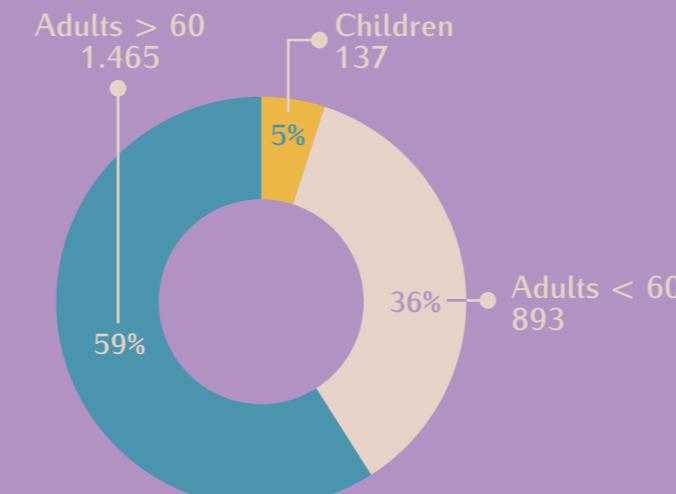
# Relief



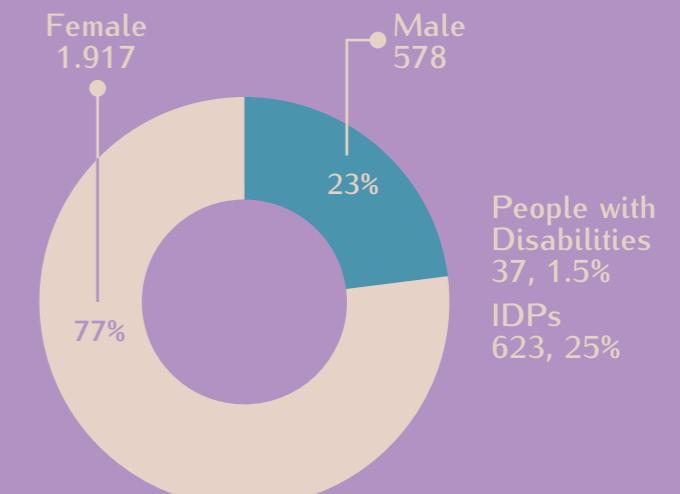
## UKRAINE

The cooperation between the two organizations started with the provision of a mobile medical unit by Odyssea to Médecins du Monde to meet the needs in the wider border region of #Ukraine and #Romania, while the unit will also be used for Médecins du Monde's health activities in remote populations living in mountainous and island regions of the country.

### CONSULTATIONS



### GENDER



Main oblasts of Origin:  
Kharkiv, Donetsk, Luhansk, Mykolaiv, Kherson, Chernihiv, Kyiv, Odesa, Zaporizhzhia

## SOCIAL KITCHEN

# 3220

Meals were distributed



## BOXES OF LOVE

# 100

Poor families received boxes with essential products of food and amenities, on the International Day for the Eradication of Poverty



# CHAPTER 3

## National Projects



odyssea

### Donor



### Project Name

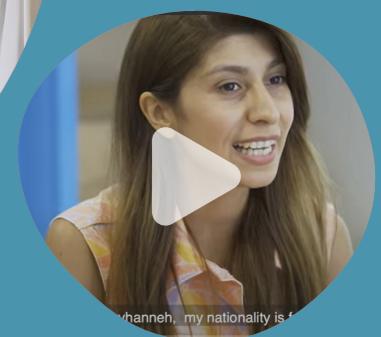
**Empowering vulnerable women  
and youth with disabilities**

### Timeline

Apr'22 - Apr'23



Watch video



### KPIs achieved in 2023

Introductory  
courses

**72**

Participants

Tailor made  
courses

**64**

Participants

Employability  
services

**105**

Beneficiaries

Employed

**56**

Beneficiaries

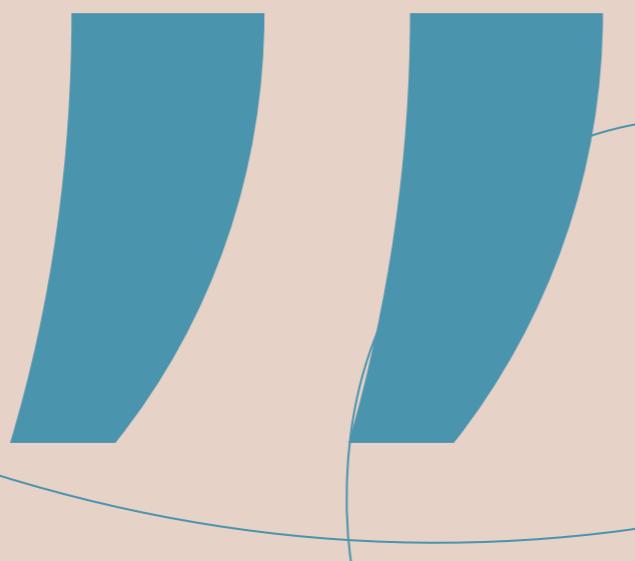


## SOCIAL MEDIA & DIGITAL MARKETING GRADUATE

The employability officer at Odyssea played a crucial role in securing the job I had been aspiring for, despite initial challenges related to my background.

I am grateful for their ongoing support, including valuable recommendations for alternative services such as my participation in the “Social Media & Digital Marketing” course!

**Paraskevi**



Paraskevi with  
her current employer,  
Andreas Stefanidis  
CEO of Ifaistos.



**Donor**



**Project Name**

## Caring for the Caregiver

**Timeline**

Jan'23 - Aug'23



Watch video



## KPIs achieved in 2023

Orientation  
courses

**40**

Participants

Tailor made  
courses

**54**

Participants

Employability  
services

**40**

Beneficiaries

Employed

**26**

Beneficiaries



Watch video

### Donor



THE HELLENIC INITIATIVE

### Project Name

## Empowering youth

### Timeline

Jan'23 - Dec'23

### KPIs achieved in 2023

Orientation  
courses

# 50

Participants

Soft skills  
courses

# 50

Participants

Tailor made  
courses

# 30

Participants

Employability  
services

# 100

Beneficiaries

Employed

# 45

Beneficiaries





**Donor**

The Shapiro  
Foundation

**Project Name**

## Integration of vulnerable groups in the world of work

**Timeline**

Jan'23 - Dec'23



Watch video

### KPIs achieved in 2023

Orientation  
courses

**136**

Participants

Tailor made  
courses

**82**

Participants

Employability  
services

**100**

Beneficiaries

Employed

**65**

Beneficiaries

## Donor



## Project Name

# SKILLS 4 ALL

## Timeline

Jan'23 - ongoing



[Watch video](#)



## KPIs achieved in 2023

Tailor made  
courses

**100**

Participants

Employability  
services

**100**

Beneficiaries

Employed

**45**

Beneficiaries

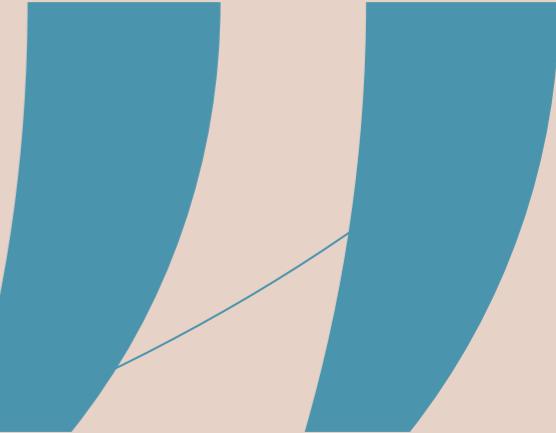




## KITCHEN ASSISTANT GRADUATE

Having come across Odyssea on social media, I was keen to enroll in the Kitchen Assistant course. The programme played a pivotal role in my self-development, enhancing my skills and positioning me to secure the desired job!

**Sujaul**





Watch video



### Donor



A.C. LASKARIDIS  
CHARITABLE FOUNDATION

### Project Name

**RE-SAIL**

### Timeline

Feb'23 - Nov'23

## KPIs achieved in 2023

Tailor made  
courses

**37**

Participants

Employability  
services

**30**

Beneficiaries

Employed

**13**

Beneficiaries

**10**  
People  
Entrepreneurship  
training

**10**  
Children  
Participating in sailing  
summer camp with  
STEAM workshops

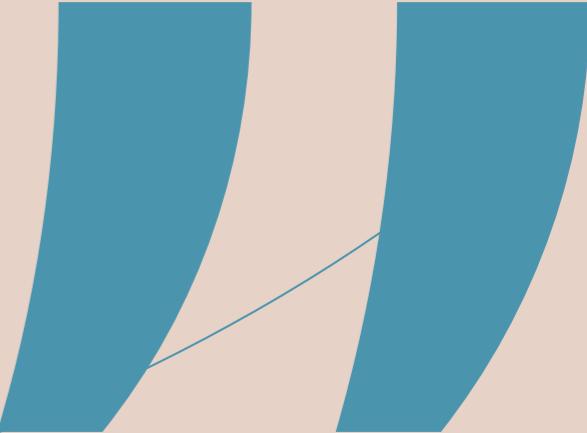
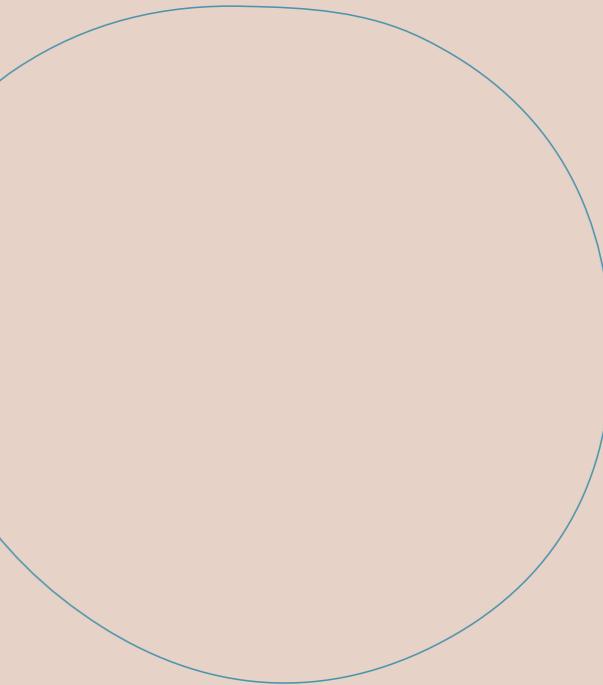




## WOODWORKING & CNC GRADUATE

I would like to thank Odyssea and the Athanasios C. Laskaridis Charitable Foundation for allowing me to participate in the course which reminded me what dreams are made of. I firmly believe that anyone can place their trust in Odyssea to help turn their dreams into reality.

**Evi**



**Donor**



**Project Name**

## Refugee Women Academy

**Timeline**

Jul'23 - Ongoing



### KPIs achieved in 2023

Tailor made  
courses

**61**

Participants

Employability  
services

**30**

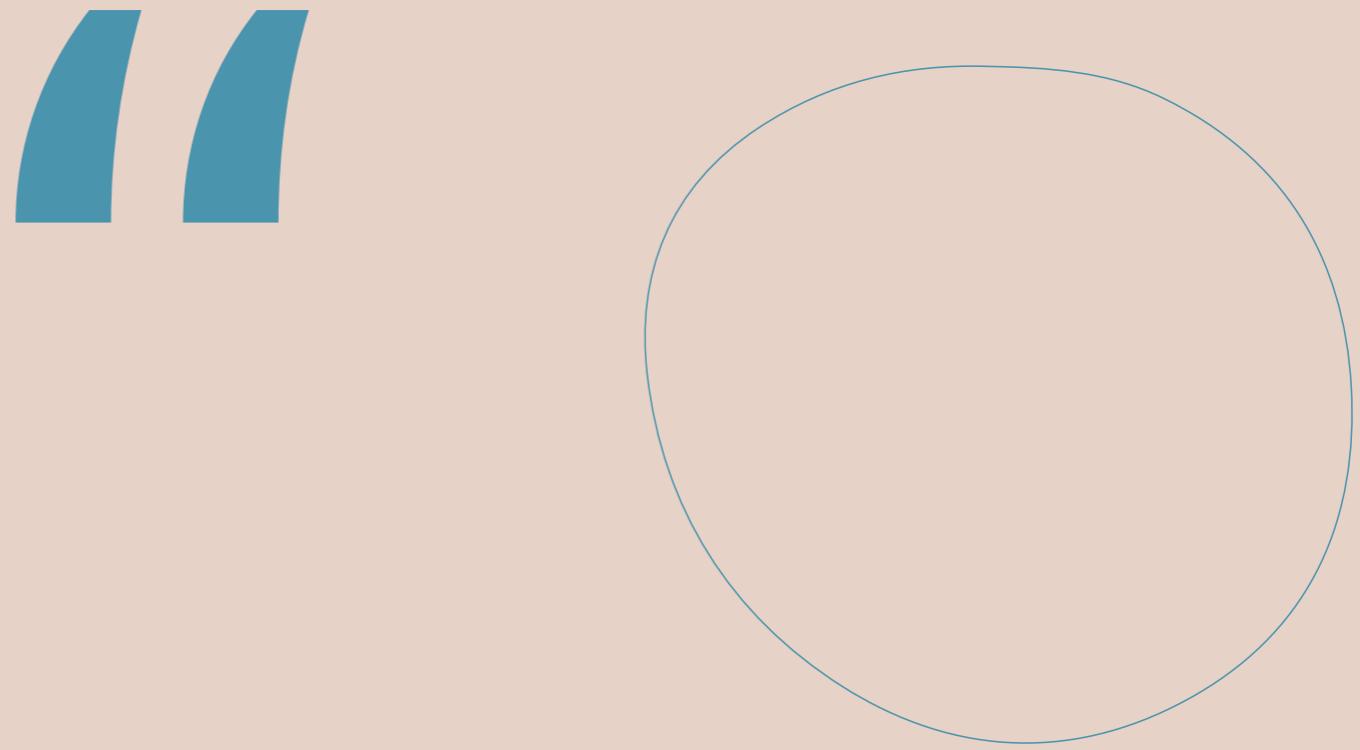
Beneficiaries

Employed

**13**

Beneficiaries





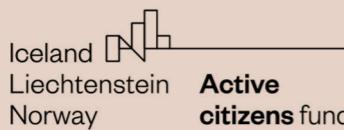
## REFUGEE WOMEN ACADEMY GRADUATE

Every aspect, from the management to the courses and trainers, was exceptional. I gained valuable knowledge with a high level of quality and professionalism. My heartfelt thanks to the entire team!

**Hajar**



## Donor



Fund operated by:



BODOSAKI  
FOUNDATION

This is our common ground

## Project Name

# Empowerment and Vocational Training for Youth NEETS

## Timeline

Jan'23 - Feb'24

The program provides vital support to Odyssea's vocational training programs and employability services while enabling it to expand its reach, offering its services to an even greater number of young people in need creating a lasting impact on the lives of vulnerable young people in Greece.

Through the program we offer:



Beneficiary assessment



Introductory hands-on workshops in selected professional disciplines



Vocational training in various disciplines



Creation/  
development of a  
professional profile



Introduction of  
graduates to the  
labour market





Watch video

### Donor



Κοινωφελές Ίδρυμα  
Ιωάννιν Σ. Λάττος



NEXTFAB  
FOUNDATION

### Project Name

## You have a second chance

### Timeline

Jan'23 - ongoing

### KPIs achieved in 2023

**141**

People job  
counselled

**62**

Inmates were  
trained in soft &  
hard skills

**64**

Released individuals  
trained in soft &  
hard skills

**61**

People were  
empowered and  
connected to the  
labour market

**104**

people received  
therapeutic support  
Psychotherapeutic  
Rehabilitation

**40**

People were  
hired





**Donor**



Athina I.  
Martinou  
Foundation

**Project Name**

## Sustainable Solutions for Vulnerable Youth in the Blue Economy

**Timeline**

Oct'23 - Oct'24



### KPIs achieved in 2023

**24**

People have attended so far introductory courses

**10**

People have participated in hard skills training

**10**

People have received employability services

**5**

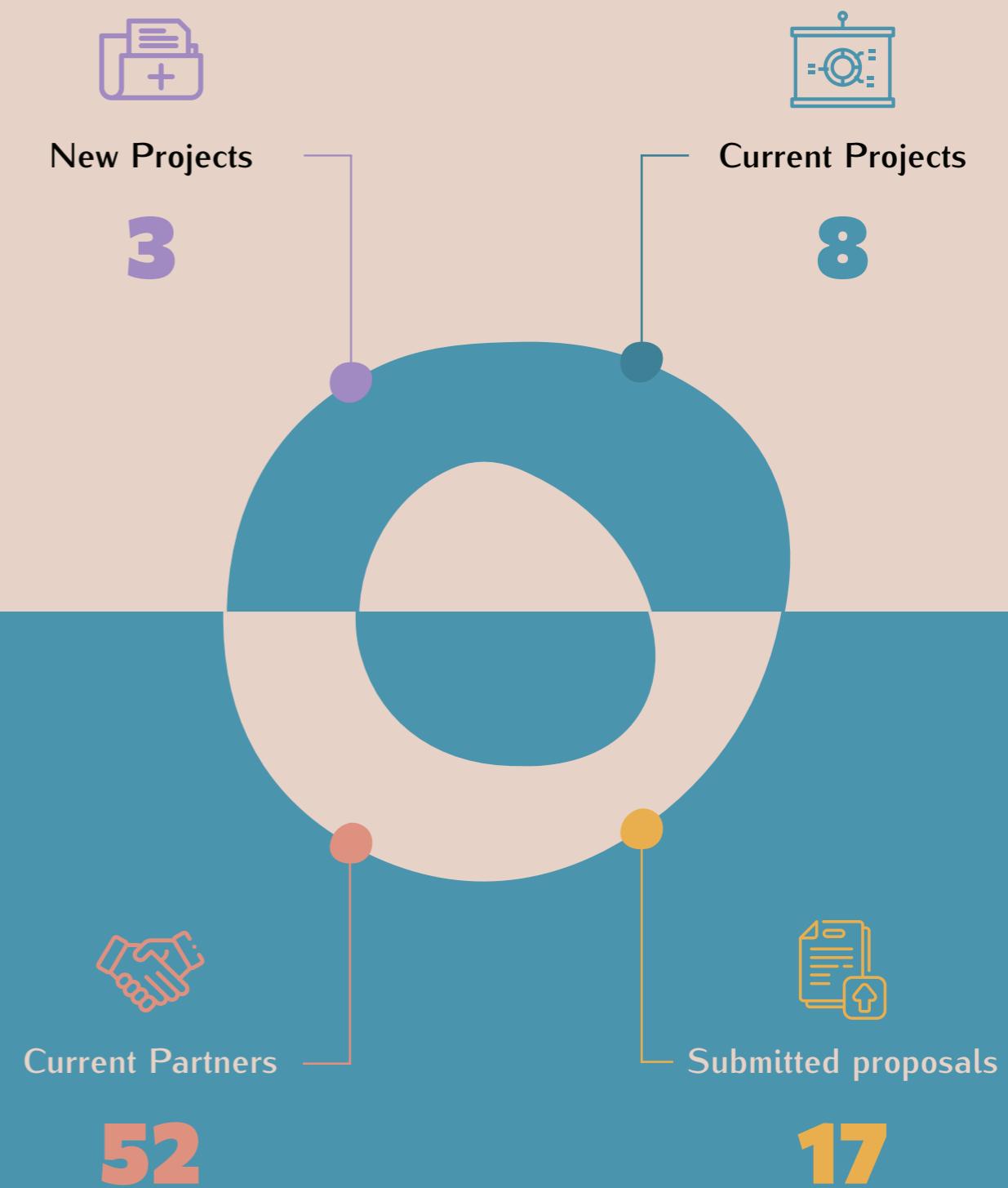
People have been employed

# CHAPTER 4

## International Projects



### ODYSSEA AMAZINGLY GREW ITS EUROPEAN COLLABORATION





**SENSE**, the New European Roadmap to STEAM Education advocates for an art-integrative science education, grounded into a sensory and participatory approach to STEAM education.



The goal of the **JOINclusion** project, “Joint problem-solving strategy towards social inclusion of children with a migrant background”, is to promote the inclusion of primary and secondary school students through training empathy by using a collaborative mobile application.



**Intercraft** - A bridge between traditional knowings and cultures aims to promote social inclusion, innovation and intercultural dialogue through a new training path that maps and enhances the craft skills of migrants, social workers and local artisans, connecting them to craft knowledge of EU host territories.

**E-MEDIC** aims to provide methods and solutions adapted to the specific needs of the medical educators including innovative pedagogies in the field of medical/veterinary education based on project-based learning, simulation, competency-based medical education, and role-play.

**IA-ME** aims to support teachers in the assessment, monitoring, and planning of tailored educational plans for students with special educational needs (SEN), using an innovative AI-based tool.

# CHAPTER 5

## Next Steps



### ODYSSEA YOUTH CENTRE THESSALONIKI

Odyssea will establish a new youth center in Thessaloniki aimed at the empowerment and social inclusion of vulnerable young through their professional integration in sectors that are in particular demand, our objective is to:

1. Empower participants to build confidence and self-awareness so they can unleash their potential
2. Guide participants towards a career that matches their characteristics and aspirations
3. Equip participants with vocational and technical skills that will help them gain employment
4. Advocate the inclusion of vulnerable social groups in the labor market
5. Strengthen professional fields that need a workforce as a means for social sustainability

### SKILLS DEVELOPMENT



Life Skills



Digital Competencies



Professional Orientation

### YOUTH ACTIVATION



Acceleration in  
the Digital World



Networking



Volunteering

## MOBILE EDUCATION UNIT

In order to respond to the needs of vulnerable people who live in remote areas, Odyssea will create a mobile training unit that will visit these places and offer intensive seminars. The transport unit already owned by Odyssea will be transformed and properly equipped to become a mobile hotspot, enabling access to Assisted Independent Living Apartments for Unaccompanied Minors, camps and rural areas. This initiative gives us the flexibility to respond to the needs of smaller towns across the country, offering high-quality services at the local level. The van will undergo certain modifications, including the installation of:



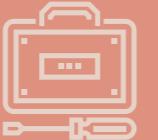
Interactive display units



Photovoltaic panels



Starlink for internet access



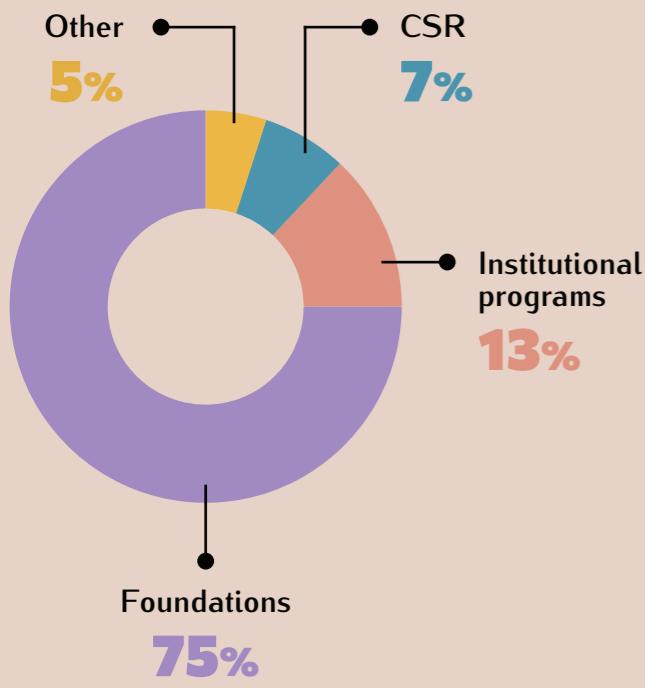
Portable furniture and training equipment

The Mobile Unit will execute several missions in the aforementioned locations, remaining there for a duration of 3-6 days, according to the needs of the population.

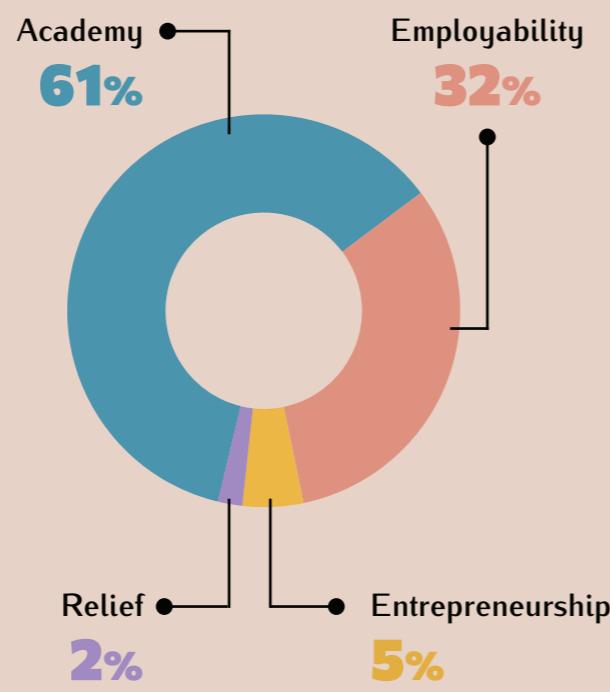


**TOTAL  
FUNDS RAISED**  
**886,600€**

### Funding sources



### Funds invested per program



Thank you to all our supporters, for making it possible for us to build a world where all young people thrive by realizing their full potential.



NEXTFAB  
FOUNDATION



KARL KAHANE  
FOUNDATION  
HELPING PEOPLE TO CREATE A DIGNIFIED AND PEACEFUL LIVING ENVIRONMENT, FOR THEMSELVES, AND THEIR NEIGHBOURS.



John S. Latsis  
Public Benefit Foundation



THE HELLENIC INITIATIVE



A.C. LASKARIDIS  
CHARITABLE FOUNDATION



VISA  
Foundation



The Shapiro  
Foundation



Iceland  
Liechtenstein  
Norway

Active  
citizens fund

Fund operated by:  
BODOSAKI  
FOUNDATION  
SOLIDARITY  
NOW  
This is our common ground



European  
Commission



# O odyssea

✉ info@odyssea.com

☎ 210-883 9877, 210-4815780

📠 6983 916611

📍 Nikiforou Mandilara 17,  
Ag. Ioannis Rentis, 18233

🌐 www.odyssea.com

